

# Fact Sheet

March 2011

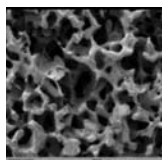
**ORTEQ**<sup>®</sup>  
SPORTS MEDICINE

Orteq is a fast-growing medical device company with a groundbreaking biocompatible polymer platform focused on treating orthopaedic sports injuries. Orteq's first product, Actifit<sup>®</sup>, is a scaffold designed to facilitate new tissue in growth in damaged areas of the knee's meniscus. Actifit<sup>®</sup> is CE marked and was launched in Europe in 2009.

- Orteq has pioneered a new polymer technology to facilitate soft tissue repair. The technology has been validated for clinical use by world-renowned orthopaedic sports medicine surgeons.
- Actifit<sup>®</sup> facilitates the body's natural healing process and targets the approximate 1.4 million cases of irreparable meniscal tears every year in the US and Europe - a major unmet need with a > \$3 billion opportunity.
- European surgeons have performed over 700 commercial implantations since launch .
- In a two year clinical study, Actifit<sup>®</sup> demonstrated statistically and clinically significant pain reduction and functional improvement for patients with severe meniscal problems.
- The Actifit<sup>®</sup> scaffold can be adapted for use in other parts of the body, including the shoulder and hip.
- Major orthopaedic companies continue to show a strong interest in Orteq's repair technology as demonstrated by Kensey Nash's recent investment in Orteq.



**ACTI**fit<sup>®</sup>



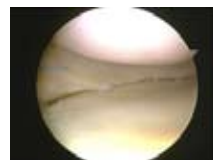
Optimum  
Material

+



Optimized  
Design

=



New, vascularized,  
functional  
meniscus

- Synthetic scaffold implanted via arthroscopic surgery
- Highly porous structure through which blood vessels can grow, transporting cartilage repair cells and other nutrients to initiate growth of new native tissue

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## CORPORATE STRATEGY

- Build upon initial robust growth and experience through driving repeated use of Actifit® by surgeons outside the US.
- Continue to generate strong, high quality clinical and cost-benefit data to support market acceptance, US FDA approval, and reimbursement.
- Expand platform products to meet other sports surgeons unmet repair needs.

## KEY MILESTONES

- Approval to start US RCT Q3.2011
- Start US RCT Q1.2012
- Reimbursement in key major European markets Q1-Q4.2012
- Expand to 5 large target markets outside Europe Q1-Q4.2012
- FDA approval to market Q4.2014/Q1.2015

## RECENT NEWS

- Results of 2 year clinical study Sep 2010
- Kensey Nash manufacturing licence and equity investment Jan 2011
- 1 year clinical results published in AJSM Mar 2011
- Appointment of CFO Mar 2011



## Contact

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## EXECUTIVE TEAM

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Shaun Claydon, CFO  
Simon Coles, Head of Global Marketing  
Christoph Elser, Director of Sales  
Eva-Lisa Heinrichs, MD, PhD, CMO  
Michael Shin, PhD, Director R&D  
Erik Sijbolts, Head of Manufacturing

## SURGICAL ADVISORY BOARD

### Peter Kurzweil, MD:

- Specialist in arthroscopic surgery of the knee and shoulder, Long Beach Clinic Southern California.

### Russell Warren, MD:

- Attending Orthopaedic Surgeon, Hospital for Special Surgery, New York
- Team physician for the New York Giants football team

### Professor Rene Verdonk

- Head of Orthopaedics and Traumatology, Ghent University Hospital, Belgium

### Professor Hans Paessler

- World renowned specialist in sports medicine and the knee

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